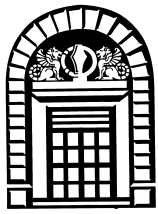


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# NEWS RELEASE

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**FOR IMMEDIATE RELEASE**

## **EATON VANCE INTRODUCES NEW**

### **SMALL BUSINESS RETIREMENT SERVICES AND PRODUCTS**

**BOSTON, MA** -April 19, 2004- Eaton Vance Distributors, a wholly owned subsidiary of Eaton Vance Corp, announced today the introduction of several new small business retirement services and products. Eaton Vance, which has served the qualified plan needs of small business clients since 1994, now offers four new comprehensive products for the small business market: Plan4Most, Plan4Ten, Plan4One, and Plan4OnePlus. These qualified plan products provide competitive pricing; a full scope of administrative services; management of all federally required filings and discrimination testing; 24-hour access to participant accounts via the Internet and a voice response unit; and NAV fund pricing.

Eaton Vance Plan4Most is a flexible and affordable 401(k) product designed specifically for small-and mid-sized businesses ranging from those that are initiating new plans to companies with up to \$10 million in plan assets. Plan4Most also offers flexibility to accommodate different plan structures, including the traditional 401(k) and a safe harbor 401(k). Multiple profit sharing options are also available and include integrated, age-weighted, new comparability and super new comparability.

Eaton Vance Plan4Ten is designed for firms with two to ten employees and is priced to minimize the expense and complexity of sponsoring a retirement plan.

Eaton Vance Plan4One is a powerful low-cost/low-maintenance savings tool available to owner-only businesses. With additional features, such as high contribution limits, competitive one time set-up fees, and annual administration fees, Plan4One is designed for professionals, such as real estate brokers,

consultants, lawyers, accountants, landscapers, and any business that employs only the owner and his or her spouse.

Eaton Vance Plan4OnePlus is intended for individuals who earn at least \$75,000 per year and are either self-employed, or self employed as a second occupation. Plan4OnePlus allows a business owner 45 years of age or older to make up for missed retirement savings due to having invested in his or her own business. By providing the highest possible annual contributions allowed by law--in many cases well over \$100,000 a year-- all of which are fully tax deductible.

Eaton Vance's qualified plan products are powered by Plan Administrators, Inc. ("PAi"). PAi provides full-service plan administration for small business retirement plans nationwide. PAi currently services over 4,500 plans, with \$2.5 billion in assets under administration and supporting over 430,000 participants.

Eaton Vance Corp., a Boston-based investment management firm, is listed on the New York Stock Exchange under the symbol EV. Through its subsidiaries, Eaton Vance Corp. manages over \$85 billion in assets as of March 31, 2004. Eaton Vance is an adviser and distributor of investment companies, as well as other investment products for individual and institutional clients.

Plan4Most, Plan4Ten, Plan4One, and Plan4OnePlus are registered trademarks of Plan Administrators, Inc.

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